

# State of Vermont

Buildings and General Services  
Office of Purchasing & Contracting  
10 Baldwin St  
Montpelier VT 05633-7501  
United States

## CONTRACT



**Vendor ID 0000000024**  
**Underhill Garage**  
**6 Orr Road**  
**Jericho VT 05465**  
**United States**

<b>Contract ID</b> 0000000000000000000025198		<b>Page</b> 1 of 5
<b>Contract Dates</b> 10/04/2013 to 10/04/2015		<b>Origin</b> CPS
<b>Description:</b> CPS - VTRANS PLOW TRUCKS		<b>Contract Maximum</b> \$99,999,990.00
<b>Buyer Name</b> Smith, Steven D	<b>Buyer Phone</b> 828-4681	<b>Contract Status</b> Approved

**Phone #: 802/899-3753**

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
1		43,000 GVWR TRUCK CAB AND CHASSIS. MAKE: INTERNATIONAL MODEL: SFA 7400 4X2 - WORKSTAR	EA	84,211.00000	0.00	0.00

MODEL YEAR: 2016

OPTIONS:

- 1). CHALMERS 1030 REAR SUSPENSION FOR THE SINGLE AXLE TRUCKS, ADD \$1,320.00 PER TRUCK (BRAKE CHAMBERS WILL MOVE THE REAR OF THE AXLE).
  - 2). AIR TO REAR WITH ELECTRICAL PER SPECIFICATIONS, ADD \$394.00 PER TRUCK.
  - 3). ON-SPOT CHAINS INSTALLED WITH FACTORY DASH SWITCH AND AIR SOLENOID CONTROLLED WITH SPECIAL LOGIC PER SPECIFICATIONS, ADD \$1,667.00 PER TRUCK.
  - 4). FRONT FENDER EXTENSIONS, ADD \$81.00 PER TRUCK.
  - 5). HEATED HOOD MIRRORS IN LIEU OF NON-HEATED IN SPECIFICATIONS, ADD \$99.00 PER TRUCK.
  - 6). TOWING COVERAGE FOR WARRANTABLE FAILURES UP TO \$550.00 PER INCIDENT, 60 MONTHS UNLIMITED MILES, ADD \$1,056.00 PER TRUCK.
  - 7). 10 YEAR CAB WARRANTY IN LIEU OF 8 YEARS, ADD \$262.00 PER TRUCK.
- EXTENDED SERVICE FOR ENGINE COVERAGE IS NOW 84 MONTHS.

DELIVERY:

The delivery schedule includes all trucks purchased as part of this order. VTrans may prioritize the sequence in which the vehicles are completed, as more than one model is likely to be ordered. A one hundred (100) dollar per working day (M-F) penalty per vehicle will be imposed for late delivery of vehicles. If there is a late penalty in excess of \$2,000.00, the contractor may not be allowed to bid the following year.

Critical dates:

First vehicle delivered - 03/30/15  
Last vehicle Delivered - 05/15/15

Provisions shall be made for a pre-delivery inspection of groups of five (5) vehicles, at the contractor's local site. The contractor shall supply an indoor, heated and lighted bay for this inspection. Defects will be identified and corrected prior to delivery.

TRAINING:

A. Two (2) one half day training sessions will be conducted for operators and field maintenance personnel on the vehicles. The successful contractor shall be responsible for organizing the training, providing knowledgeable instructors and any training materials/aids. Topics to be covered are:

Safety features and safe operation.  
Lubrication points and PM level service items.  
Maintenance schedule as modified by AOT.  
Operation and proper shifting of transmissions (automatic.)  
Operation of all vehicle controls.  
Maintenance items and potential problems the field equipment technicians should be aware of and alerted to.

B. The above training will be conducted at the AOT Central Garage complex in Berlin after the Central Garage receives the first completed (truck, plow, body) truck and before the trucks go into service. At least 30 days notice will be provided.

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C. Nine days of annual technical training, during each year of this contract, on the use of the diagnostic and programming software, or other subjects to be determined in coordination with the State, shall be provided at the Central Garage or other locations within the state. These nine days shall consist of three sessions of three-day

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classes, each session attended by approximately 14 repair technicians. This training will be conducted on a mutually agreed upon date.

### DELIVERY:

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### Critical dates:

First vehicle delivered - 03/15/15  
Last vehicle Delivered - 04/20/15

Provisions shall be made for a pre-delivery inspection of groups of five (5) vehicles, at the contractor's local site. The contractor shall supply an indoor, heated and lighted bay for this inspection. Defects will be identified and corrected prior to delivery.

3		CONTRACTOR WILL PROVIDE NAVISTAR REPAIR AND REPLACEMENT PARTS AT DEALER NET PLUS 15%.	EA	0.01000	0.00	0.00
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THIS APPLIES TO ALL PARTS SOLD BY THE CONTRACTOR, WHETHER THEY ARE FOR VEHICLES AVAILABLE UNDER THIS CONTRACT, OR NOT. FREE DELIVERY EVERY BUSINESS DAY TO ANY LOCATION WITHIN VERMONT..

### CONTRACT TERMS AND ADDITIONAL INFORMATION

SCOPE OF CONTRACT: TO PROVIDE 43,000 GVWR AND 60,000 GVWR PLOW TRUCK CAB AND CHASSIS TO THE VERMONT AGENCY OF TRANSPORTATION AND VARIOUS SUBDIVISIONS AND INDEPENDENT COLLEGES WITHIN VERMONT.

CONTRACT PERIOD: OCTOBER 4, 2013 - OCTOBER 4, 2014, WITH OPTION TO RENEW FOR TWO ADDITIONAL ONE YEAR PERIODS.

THE FOLLOWING DOCUMENTS ARE INCORPORATED INTO THIS CONTRACT:

- 1). STATE OF VERMONT'S RFQ FOR VTRANS PLOW TRUCKS DATED 06/17/2013
- 2). 35,000 # GVWR TRUCK AND CAB CHASSIS SPECIFICATIONS DATED 06/03/2013
- 3). 54,000 # GVWR TRUCK AND CAB CHASSIS SPECIFICATIONS DATED 06/03/2013
- 4). STATE OF VERMONT ATTACHMENT C: STANDARD STATE CONTRACT PROVISIONS DATED NOVEMBER 7, 2012
- 5). ATTACHMENT D: COMMODITY PURCHASES TERMS AND CONDITIONS DATED NOVEMBER 10, 2010.

THIS CONTRACT IS ISSUED IN ACCORDANCE WITH THE STATE OF VERMONT RFP FOR VTRANS PLOW TRUCKS ISSUED 06/17/13.

TERMS: NET 30 DAYS

QUANTITY: THE ANNUAL VALUE AND QUANTITIES ARE ESTIMATED ONLY BASED ON PRIOR USAGE; ACTUAL PURCHASES MAY BE HIGHER OR LOWER DEPENDING ON THE STATE'S NEEDS. THE CONTRACT MAXIMUM IS NOT REFLECTIVE OF ACTUAL USAGE.

DELIVERY: RESPONSIBILITY FOR PRODUCT DELIVERY REMAINS WITH THE CONTRACTOR UNTIL THE PRODUCT IS PROPERLY DELIVERED AND SIGNED FOR IN ACCORDANCE WITH THE OFFICE OF PURCHASING & CONTRACTING TERMS AND CONDITIONS. SHIPMENTS SHALL BE SECURELY AND PROPERLY PACKED, ACCORDING TO ACCEPTED COMMERCIAL PRACTICES, WITHOUT EXTRA CHARGE FOR PACKING CASES OR OTHER CONTAINERS. SUCH CONTAINERS WILL REMAIN THE PROPERTY OF THE STATE UNLESS OTHERWISE STATED. DELIVERED GOODS THAT DO NOT CONFORM TO THE SPECIFICATIONS OR ARE NOT IN GOOD CONDITION UPON RECEIPT SHALL BE REPLACED PROMPTLY BY THE CONTRACTOR.

PRICING: ALL EQUIPMENT PRICING IS TO INCLUDE F.O.B. DELIVERY TO THE ORDERING FACILITY. NO REQUEST FOR EXTRA DELIVERY COST WILL BE HONORED. ALL EQUIPMENT SHALL BE DELIVERED ASSEMBLED, SERVICED, OILED, AND READY FOR IMMEDIATE USE, UNLESS OTHERWISE REQUESTED BY THE PURCHASING AGENCY.

QUALITY: ALL PRODUCTS PROVIDED UNDER THESE AGREEMENTS WILL BE NEW AND UNUSED, UNLESS OTHERWISE STATED.



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11/19/2014 - AMENDMENT #01.						

- 1). CONTRACT EXTENDED FOR A ONE YEAR PERIOD TO OCTOBER 4, 2015
- 2). 2016 MODEL YEAR CAB AND CHASSIS ARE INCORPORATED INTO THE CONTRACT.
- 3). A .5% INCREASE ON ALL PRICING IS INCORPORATED INTO THE CONTRACT.
- 4). ATTACHMENT C: ATTACHMENT C: STANDARD STATE CONTRACT PROVISIONS FOR CONTRACTS AND GRANTS DATED 09/02/14 SEE ATTACHED, WHICH SUPERSEDES ALL PRIOR VERSIONS OF ATTACHMENT C.

CONTRACTOR CERTIFIES UNDER THE PAINS AND PENALTIES OF PERJURY THAT, AS OF THE DATE THIS CONTRACT AMENDMENT IS SIGNED, CONTRACTOR IS IN GOOD STANDING WITH RESPECT TO, OR IN FULL COMPLIANCE WITH A PLAN TO PAY ANY AND ALL TAXES DUE THE STATE OF VERMONT.

By the STATE of VERMONT

Date: \_\_\_\_\_

Signature: \_\_\_\_\_

Name: \_\_\_\_\_

Title:

Email: \_\_\_\_\_

By the CONTRACTOR

Date: \_\_\_\_\_

Signature: \_\_\_\_\_

Name : \_\_\_\_\_

Title:

Email: \_\_\_\_\_